








To Place an order call VCI at: (415) 398-0980 or FAX Purchase order to: (415) 398-0886 - sales@vcivideo.com

Polycom Products <small>"Click on Picture for product detail"</small>	<u>Product Details</u>	<u>Part Number</u>	<u>List Price</u>	<u>Price</u> Qty 1-5	<u>Price</u> Qty 6-10	<u>Price</u> Qty 11-25
Polycom Audio Products						
 SoundStation2	SoundStation2™, Polycom's next-generation conference phone, redefines the standard for business-quality voice conferencing. With remarkable voice quality and 50% greater microphone sensitivity compared to the original SoundStation®, users can speak in a normal voice and be heard clearly up to ten feet away. SoundStation2 makes every call a more productive call. SoundStation2 conference phone, expandable, w/display SoundStation2 conference phone, non-expandable External mics for SoundStation2	2200-16200-001 2200-16000-001 2200-16155-001	\$699 \$599 \$199	\$587 \$503 \$167	\$559 \$479 \$159	\$524 \$415 \$130
 SoundStation2W (Wireless)	SoundStation2W, 24 hour talk time and 160 hour standby. Supports 2 accessory microphones (sold separately), providing extended coverage SoundStation2W Basic, 12 hr talk time, 80 hr standby External mics for SoundStation2W, 1 pair Rechargeable Li-Ion Battery 12 hr talk time Rechargeable Li-Ion Battery 24 hr talk time	2200-07800-001 2200-07880-001 2200-07840-001 2200-07803-001 2200-07804-001	\$899 \$699 \$199 \$49 \$89	\$755 \$587 \$167 \$46 \$84	\$719 \$559 \$163 \$45 \$81	\$674 \$524 \$151 \$45 \$81
 SoundStation VTX1000	SoundStation VTX1000 fully auto conference phone featuring VTX Wideband voice and Auto Gain Control, does not include Subwoofer and Extended Mics SoundStation VTX1000 Twin Pack (consoles only) VTX1000 Extended Microphones (2) Subwoofer with amplifier kit VTX Interface Module Cable-Subwoofer 7ft Cable-Ext. Mic Cables, 7ft (2) Cable-Ext. Mic Cables, 25ft (2) Cable-Power Supply 21ft	2200-07300-001 2200-07385-001 2215-07155-001 2200-07242-001 2200-07156-001 1457-07363-001 2200-41220-002 2200-41220-003 2457-07690-001	\$1,299 \$2,498 \$299 \$149 \$199 \$19 \$29 \$29 \$29	\$961 \$1,849 \$221 \$110 \$147 \$18 \$27 \$27 \$27	\$909 \$1,749 \$209 \$104 \$139 \$18 \$27 \$27 \$27	\$883 \$1,699 \$203 \$101 \$135 \$18 \$27 \$27 \$27
 VoiceStation 100	Designed for offices and smaller meeting areas with 4 or fewer participants. Full-duplex performance - simultaneous 2-way communication so everyone can hear and be heard clearly. Has 3 microphones / 1 speaker (not expandable). Data Port (on power supply), Wall Mountable.	2200-06846-001	\$299	\$269	\$245	\$236



Ordering Instructions: Video Communications, Inc. accepts Government Smart Pay, IMPAC credit card orders by call-in or Government Purchase Orders (Net 30-Days).
Warranty: All Polycom audio and video systems under GSA contract receive a 1-year Warranty, parts and labor.

GSA Schedule Information: Only part numbers beginning with "G" are listed on the GSA contract. All products may be purchased at listed gov. discount.

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Polycom Audio Products						
	SoundStation IP 3000 SoundStation IP 3000 (For 3-Com NBX) SoundStation IP 4000 Expandable	2200-06622-001 2200-06632-001 2200-06640-001	\$999 \$999 \$1,099	\$763 \$763 \$840	\$733 \$733 \$806	\$672 \$672 \$739
	Speaker phone, integrated headset amplifier, programmable speed dials, power user feature set. Change modes by touching a key or lifting handset. SoundPoint Pro 3-Line Conference Phone SoundPoint Pro SE-220 2-Line Conference Phone SoundPoint Pro SE-225 2-Line Professional Conference Phone Headset by Plantronics - CHS142N (Also for SE-220 & SE-225) Power Supply	2200-06000-001 2200-06315-001 2200-06325-001 1310-04820-001 2465-04934-001	\$299 \$199 \$249 \$69 \$16	\$269 \$169 \$224 \$66 \$16	\$245 \$163 \$204 \$65 \$15	\$238 \$163 \$204 \$64 \$15
	Freedom to choose from standards-based IP PBX and Softswitch solutions. Full-featured, easy-to-use. Superb audio quality. Hands-free full-duplex speakerphone. Field upgradeable. Dual Ethernet ports SoundPoint IP 301 SIP 2-line, for IP telephony. 10 dedicated hard keys and 3 context sensitive soft keys. Compatible platforms: Broadsoft, Interactive Intelligence, Sylanro SIP, Pingtel. Ships w/110 volt power supply. (Call for other platforms) SoundPoint IP 501 SIP 3-line IP desktop phone. Compatible platforms: Broadsoft, Interactive Intelligence, Sylanro SIP. 160x80 pixel graphical grayscale LCD. Ships w/110 volt power supply. (Call for other platforms) SoundPoint IP 601 SIP 6-line IP. Support for SoundPoint IP Expansion Module. Compatible platforms: Broadsoft, Interactive Intelligence, Sylanro SIP, Pingtel. 320x160 graphical grayscale LCD. Power over Ethernet (autosensing). Ships with 110 volt power supply. Power Over Ethernet Cable for Cisco PoE. For use with SoundPoint IP 300 and SoundPoint IP 500 & 501 phones. Approved for multiple regions.	2200-11331-001 2200-11531-001 2200-11631-001 2200-11014-002	\$180 \$270 \$399 \$35	\$135 \$203 \$299 \$26	\$127 \$191 \$281 \$25	\$120.00 \$180.00 \$265.56 \$23.33


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Polycom Audio Products						
Polycom QSX 	QSX 400 Single Unit. Voice+Content - QSX 400 unit for analog conference phones. QSX Base and QSX Content Controller Included SoundStation2 Expandable and QSX 400. QSX Base and QSX Content Controller included. QSX 400 Twin Pack QSX 300 Single Unit. Voice+Content - QSX 300 unit for SoundStation VTX1000 conference phone. QSX Base and cables, no Content Controller required. SoundStation VTX1000 and QSX 300. VTX Ex mics, and subwoofer included. QSX Base and cables, no additional Content Controller required. QSX 300 Twin Pack	2200-45000-001 2200-45460-001 2200-45402-001 2200-45001-001 2200-45340-001 2200-45302-001	\$1,599 \$2,198 \$3,098 \$1,299 \$2,998 \$2,498	\$1,279 \$1,758 \$2,478 \$1,039 \$2,398 \$1,998	\$1,247 \$1,714 \$2,416 \$1,013 \$2,338 \$1,948	\$1,167 \$1,605 \$2,262 \$948 \$2,189 \$1,824
Polycom Communicator 	Skype-certified VOIP hand-sized USB conference phone, with Polycom's famous sound quality. Make phone calls for free to other Skype users, a few cents/minute to standard phones. Perfect for traveling executives or salespeople. Gray Blue	2200-44040-001 2200-44000-001	\$129 \$129	\$111 \$111	\$108 \$108	\$102 \$102


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Polycom Whiteboard Video Products

Polycom® Instructor™ RP 	Distance Learning Solution: An integrated interactive videoconferencing solution, including a 66-inch Smart whiteboard and Polycom VSX 8000. Preconfigured and preassembled turn key solution. Touch driven menus on whiteboard create an intuitive, easy to operate collaborative environment. Annotate over PC content and live video sources. Camera touch control directly on screen. A self contained cabinet/rear projection unit, only 29" deep. XGA resolution (1024 x 768), 4:3 aspect ratio. 6-site Multipoint Plus to conference with multiple locations. Add a VCR or DVD player, auxiliary PTZ camera or document camera for added collaboration capabilities and record video with annotations.	2230-23401-001	\$54,995	\$46,196	\$43,996	\$41,796
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Polycom Video Products

VSX 8000 (Rack Mount) 	VSX8000 Codec, with People+Content IP VSX8400 Presenter (VSX8000 w/Image Share II, PowerCam, 2 mic arrays, People+Content IP) VSX 8800 Presenter MP: Incl VSX 8000, PowerCam Plus, 2 microphone arrays, ImageShare II, People+Content IP, 6-way Multipoint Plus VSX 8400 Presenter Voice Tracker: Incl VSX 8000, PowerCam Plus, 2 microphone arrays, ImageShare II, People+Content IP VSX 8400 Presenter Voice Tracker w/Media Center and dual 42-inch Plasmas. VSX 8400 as in 7200-22740-001, Media Center/Plasmas as in 2215-22622-001. Cart speakers included. Mobile Responder System: Transportable VSX8000 (IP) with integrated 17" LCD, Camera and MIC. Remote. Supports: PCam/Plus, (NTSC), VSX MIC Array, Analog MIC/Line-level audio I/O.	2200-21400-001	\$12,999	\$10,919	\$10,399	\$9,879
		7200-21962-001	\$13,999	\$11,759	\$11,199	\$10,639
		7200-22750-001	\$17,999	\$15,119	\$14,399	\$13,679
		7200-22740-001	\$14,999	\$12,599	\$11,999	\$11,399
		7200-22964-001	\$32,499	\$27,299	\$25,999	\$24,699
		2200-23361-001	\$19,995	\$16,796	\$15,996	\$15,196



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<u>Options/Accessories</u>						
	VSX8000 Net. Module Quad BRI, w/four 20ft/6m cables	2215-20949-001	\$1,499	\$1,259	\$1,199	\$1,139
	VSX8000 Net. Module T1/PRI, w/one 20ft/6m PRI cable	2215-21023-001	\$2,999	\$2,519	\$2,399	\$2,279
	Serial Network Module for VSX 8000 and 7000e series (V.35, RS449, RS350 with RS366 dialing) . Includes HD68-DB40 adapter. (serial interface cable separate)	2215-21360-001	\$1,499	\$1,259	\$1,199	\$1,139
	VSX MPPlus Multipoint Software Option License for VSX 8000 Series. Allows for 6-site MP video calls.	5150-22762-001	\$3,999	\$3,279	\$3,039	\$2,879
	PowerCam Main Camera with 10ft/3m Cable. Compatible with VSX 8000 Series and VSX 7000e.	2200-20960-001	\$1,499	\$1,229	\$1,139	\$1,079
	PowerCam Plus Main Camera with 10ft/3m Cable. Compatible with VSX 8000 Series and VSX 7000e.	2201-50185-001	\$2,999	\$2,459	\$2,279	\$2,159
	PowerCam as auxiliary camera with 50ft/15m cable. Compatible with VSX 8000 Series, VSX 7000e, VS 4000.	8200-51095-001	\$1,499	\$1,229	\$1,139	\$1,079
	Stereo Speaker Set. Includes two Satellite speakers, subwoofer and speaker stands. Compatible with VSX 8000 Series, VSX 7000e, VSX 7000s, VSX 7000, VSX 6000, VSX 5000 and V500.	2200-21969-120	\$899	\$737	\$683	\$647
	VSX Microphone Array. Contains one Microphone Array. Compatible with VSX 8000 Series, VSX 7000e, VSX 7000s, VSX 7000, VSX 6000, and VSX 5000. Includes 30ft/9m cable.	2215-20260-001	\$499	\$409	\$379	\$359
	ImageShare II device for People+Content. Compatible with VSX 8000 Series, VSX 7000e and iPower 9000 and 600 Series. VSX 7000e requires VGA encoder key (5150-22660-001). Incl. 25ft/7.5m cable to system and 3ft/.9m cable to PC	8200-50649-001	\$799	\$655	\$607	\$575
	VSX Advanced Infrared Remote Control (w/ dual call/hang-up buttons)	2215-21692-001	\$99	\$93	\$89	\$89
Media Center Cart/Displays 	Polycom Media Center Cart/Display Solution, with mounting bracket, camera shelf. Includes two 42-inch XGA 16:9 Plasma displays. Cart includes integrated stereo speakers and subwoofer, four-position universal power strip and four adaptor power cords.	2215-22622-001	\$17,500	\$14,350	\$13,300	\$12,600

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 <p>VSX 7000s</p>	VSX 7000s, powerful set-top video conferencing system for medium sized groups and special applications. The Polycom VSX 7000s offers flexibility, reliability and a robust architecture for virtually any meeting room, classroom, or medium group environment.					
	VSX 7000s: Incl VSX 7000s, 1 microphone array	2200-22650-001	\$6,999	\$5,879	\$5,599	\$5,319
	VSX 7400s Presenter: Incl VSX 7000s, 1 microphone array, Visual Concert VSX, People+Content IP	7200-22640-001	\$8,998	\$7,558	\$7,198	\$6,838
	VSX 7000s VTX: Incl VSX 7000s, SoundStation VTX 1000	7200-22675-001	\$7,499	\$6,299	\$5,999	\$5,699
	VSX 7400s Presenter w/ Media Cart and one 32-inch WXGA 16:9 LCD display w/ speakers. Includes VSX 7400s as in 7200-22640-001 and Media Cart/LCD as in 2215-22616-001.	7200-22942-001	\$14,097	\$11,841	\$11,278	\$10,714
	<p align="center">Options/Accessories</p> VSX Quad BRI Module, with four 20ft/6m ISDN cables	2215-20523-001	\$1,499	\$1,404	\$1,199	\$1,139
	VSX 7000 Series, PRI-T1 Module. Includes one 20ft/6m PRI cable	2215-20780-001	\$2,999	\$2,519	\$2,399	\$2,279
	Serial Network Module for VSX 7000s and VSX 7000 (V.35, RS449, RS350 with RS366 dialing) . Includes HD68-DB40 adapter.	2215-21359-001	\$1,499	\$1,259	\$1,199	\$1,139
	Polycom Wall Mount/Display Solution, with LCD wall mount system, and shelf for PowerCam/Plus or VSX system. Includes two 32-inch WXGA 16:9 LCD displays with stereo speakers.	2215-22636-001	\$7,550	\$6,342	\$6,040	\$5,738
	Polycom Media Cart/Display Solution, with LCD mounting bracket and camera shelf. Includes one 32-inch WXGA 16:9 LCD display with stereo audio system.	2215-22616-001	\$5,099	\$4,283	\$4,079	\$3,875
	VSX Additional Display Adapter. Compatible with VSX7000, and VSX6000. Not required for VSX 7000e or VSX 7000s.	2200-21330-001	\$699	\$675	\$653	\$632
	VSX MPPlus Multipoint Software Option Licenses, allows 4-site MP video calls. (for VSX 7000e, VSX 7000s, VSX 7000 and VSX 3000. Not for VSX 8000 Series).	5150-21297-001	\$2,999	\$2,519	\$2,399	\$2,279
	PowerCam (NTSC) as auxiliary camera. Compatible with VSX 7000s and VSX 7000. Includes 50ft/15m cable.	8200-22353-001	\$1,499	\$1,259	\$1,199	\$1,139
VSX People+Content IP Software Option License. Compatible with VSX 7000e, VSX 7000s, VSX 7000, VSX 6000, VSX 5000, VSX 3000 . Not required for VSX 8000	5150-22294-001	\$899	\$755	\$719	\$683	

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VSX 7000e	<p>VSX 7000e, a split video conferencing solution for medium to large-sized conference rooms. Ideal for medium to large conference rooms where there is a requirement to have the camera and video system separated; for instance, configurations that include plasma or LCD displays or projection screens.</p> <p>VSX 7000e: Incl VSX 7000e, PowerCam camera, 1 microphone array</p> <p>VSX 7800e Presenter MP: Incl VSX 7000e, PowerCam camera, 1 microphone array, ImageShare II, VGA encoder key, People+Content IP, 4-way MPPlus</p> <p>VSX 7000e VTX: Incl VSX 7000e, PowerCam camera, bundled with SoundStation VTX 1000</p> <p>VSX 7000e with LCD Wall Mounts and two 32-inch LCDs w/speakers. VSX 7000e as in 7200-22540-001; Wall Mount/LCD as in 2215-22636-001.</p>	<p>7200-22540-001</p> <p>7200-22560-001</p> <p>7200-22570-001</p> <p>7200-22948-001</p>	<p>\$8,999</p> <p>\$13,997</p> <p>\$9,499</p> <p>\$16,549</p>	<p>\$7,559</p> <p>\$11,757</p> <p>\$7,979</p> <p>\$13,901</p>	<p>\$7,199</p> <p>\$11,198</p> <p>\$7,599</p> <p>\$13,239</p>	<p>\$6,839</p> <p>\$10,638</p> <p>\$7,219</p> <p>\$12,577</p>
Polycom Video Products						
<p>V500</p> 	<p>V500 high quality and affordable video calling system for small businesses, remote offices, and telecommuters who need the value of a face to face remote call.</p> <p>V500 IP-Only System</p> <p>V500 SBRI System</p> <p>V500 IP w/ People+Content Software</p> <p>V500 SBRI w/ People+Content Software</p> <p>Options/Accessories</p> <p>V500 People+Content Software Option Key (add P+C to 2200-21500-001 or 2200-21501-001)</p>	<p>2200-21500-001</p> <p>2200-21501-001</p> <p>2200-22030-001</p> <p>2200-22090-001</p> <p>5150-22278-001</p>	<p>\$1,999</p> <p>\$2,999</p> <p>\$2,499</p> <p>\$3,499</p> <p>\$899</p>	<p>\$1,699</p> <p>\$2,549</p> <p>\$2,124</p> <p>\$2,974</p> <p>\$764</p>	<p>\$1,599</p> <p>\$2,399</p> <p>\$1,999</p> <p>\$2,799</p> <p>\$719</p>	<p>\$1,499</p> <p>\$2,249</p> <p>\$1,874</p> <p>\$2,624</p> <p>\$674</p>
<p>PVX (SOFTWARE)</p> 	<p>Polycom PVX PC Conferencing Application - Advanced software application delivers Polycom's premium quality audio, video and content sharing to your PC and standard USB camera. Single User</p> <p>Polycom PVX v8.0 PC Conferencing Application - Single User, includes USB camera and headset</p> <p>Polycom PVX v8.0 PC Conferencing Application 50 users</p> <p>Polycom PVX v8.0 PC Conferencing 100 users</p> <p>Polycom PVX v8.0 PC Conferencing 200 users</p> <p>Polycom PVX v8.0 PC Conferencing 500 users</p> <p>Polycom PVX v8.0 PC Conferencing 1000 users</p>	<p>5151-22710-001</p> <p>5230-23038-001</p> <p>5151-22710-002</p> <p>5151-22710-003</p> <p>5151-22710-004</p> <p>5151-22710-005</p> <p>5151-22710-006</p>	<p>\$149</p> <p>\$298</p> <p>\$5,950</p> <p>\$10,900</p> <p>\$19,800</p> <p>\$44,500</p> <p>\$65,000</p>	<p>\$127</p> <p>\$253</p> <p>\$5,058</p> <p>\$9,265</p> <p>\$16,830</p> <p>\$37,825</p> <p>\$55,250</p>	<p>\$119</p> <p>\$238</p> <p>\$4,760</p> <p>\$8,720</p> <p>\$15,840</p> <p>\$35,600</p> <p>\$52,000</p>	<p>\$112</p> <p>\$229</p> <p>\$4,463</p> <p>\$8,175</p> <p>\$14,850</p> <p>\$33,375</p> <p>\$48,750</p>

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Polycom Video Products Accessories						
Document Cameras	Canon Visualizer Document Camera	RE-450X	\$2,495	\$1,999	\$1,874	\$1,764
	Elmo Document Camera	EV4400AF	\$2,200	\$2,191	\$2,144	\$2,110
Plasmas & Monitors	Sony 32" WVEGA Television (call for latest price)	KV32FS120	\$900	\$560	\$548	\$543
	SONY EVI-D70 (call for latest price)	EVI-D70		\$988	\$966	\$946
	SONY EVI-D100 (call for latest price)	EVI-D100		\$988	\$966	\$946
Monitor Carts	Single unit holds 27"-36" monitor or plasma displays up to 50". Rear door for easy access. Built in handles, fully assembled, black.	C-2736	\$1,059	\$706	\$662	\$623
	48" Wide stand will support up to 60" Plasma monitor. Fully assembled with VCR/DVD shelf, interior storage with optional 10RU rack mount and two side storage compartments. Finished in silver laminate.	SL3060	\$1,359	\$906	\$849	\$799
	Dual unit holds 2-42" plasma monitor or single plasma displays up to 60". Rear door for easy access. Built in handles, black.	CD-3232	\$1,359	\$906	\$849	\$799
	Camera Mount for Plasma stand	VFI-CAM	\$299	\$243	\$228	\$215
Microphones	VSX Ceiling Microphone Array. Includes Microphone Array, ceiling mount fixture, 50ft/15m & 30ft/9m cables. For 2ftx2ft (600mmx600mm) grid drop ceiling. For systems compatible with VSX Microphone Array.	2215-22639-001	\$1,195	\$1,020	\$956	\$900
	VSX Microphone Array, compatible with VSX 8000 Series, VSX 7000e, VSX 7000s, VSX 7000, VSX 6000, and VSX 5000. Includes 30ft/9m cable.	2215-20260-001	\$499	\$425	\$399	\$375
	VSX Additional Microphone Array Kit. Includes 10ft/3m cable.	2215-20730-001	\$499	\$425	\$399	\$375

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Polycom Video Bridges and Networking						
MGC-25 Bridge	Base Configuration: 12 IP video ports @ 384 kbps - 24 IP video ports @ 128 kbps - software Continuous Presence, PathNavigator 12/25, MGC Manager	call for configuration and pricing options				
Network Management PathNavigator	Polycom PathNavigator makes IP and ISDN video communications as easy to use as your telephone. Support for intelligent call routing, easy system deployment and bandwidth management. Ensures reliability, security, and effective cost control. Conference on demand, least-cost routing, alternate IP and ISDN routing, Firewall Traversal Support, and call forwarding. Handles automatic endpoint registration, provisioning, and bandwidth management; increase network administrators productivity. ISDN number provisioning, gatekeeper functionality, RTP statistics and addressing for both IP and ISDN video.	call for configuration and pricing options				
ReadiConvene (replaces old MGC-50 or MGC-100 bridges, and their complex configuration)	Polycom ReadiConvene, "all-in-one" platform provides multipoint unified conferencing with an optional suite of integrated scheduling and management applications. ReadiConvene supports full featured IP voice, video, data, Web, and unified conferencing – including both multipoint and gateway calls – all on one platform, and includes available upgrades for ISDN and PSTN. Conference access – regardless of the type of conference – has never been easier, with simple one-number dialing from either audio or video endpoints, or point-and-click "buddy list" access from desktop collaboration applications. End-user scheduling is made easy using the platform's web-based scheduling wizard or by integrating with existing Outlook or Lotus Notes applications. ReadiConvene's "on-demand" capabilities allow users to launch their own voice, video, or unified conferences at any time, from almost any communication device, without any pre-scheduling or assistance - relieving IT administrators of conference set-up and management.	call for configuration and pricing options				

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ReadiManager SE200 (conference scheduling and management)	Polycom® ReadManager™ SE200 network appliance delivers a full-suite of advanced video/voice conference management functions via a tightly integrated set of applications – gatekeeper, device management, scheduling, and conference management. This software "Management Pack" is built around a common database to facilitate one-time data entry for all manageable entities (such as users, endpoints, MCUs, and other conference or network resources) across all applications. Available as either a rack mount appliance, or in a ReadiConvene slot.	call for configuration and pricing options				
Voice-Video Interface Unit - Firewall/NAT traversal for video conferencing.	Now anyone can communicate across the Internet, safely and securely. Application-aware firewall provides comprehensive security for H.323 Video and MGCP/SIP voice, endpoint, and server devices. Performs video and voice NAT, eliminates security risks of traversal methods that tunnel or hide video and voice traffic from security tools. Up to 3Mbps of video, voice, or data traffic. 4 port 10/100 Ethernet switch, integrated T1 CSU/DSU WAN interface or 1x10/100 Ethernet WAN interface with capacity of ~9 sessions @384kbps. (Call for pricing & configuration on 25Mbps and 85Mbps versions)	V2IU4300T-E3	\$1,999	\$1,679	\$1,599	